



# PRODUCTIVITY WITHOUT LIMITS

## WHY SECTRA?

- 20 years of experience as a leading innovator in radiology IT.
- Wide range of installation experience and integration expertise.
- High customer retention rate.

### Top reasons to consider Sectra as your RIS/PACS partner

Sectra has made a positive impact on 1,100 customers worldwide who have benefited from the productivity enhancements our solutions provide today and in the future. Since our first PACS deployment in 1993, our focus has been solely on radiology IT products and innovation. Sectra's North American division, headquartered in Shelton, CT is staffed with an experienced team that provides customized and flexible services during contracting, implementation, project management and support. Read more to understand why Sectra is the right RIS/PACS partner for you.

### Company

- Over 20 years direct RIS/PACS market experience .
- OEM PACS provider to Philips from 1997 to 2005.
- More than 1,100 RIS/PACS installations worldwide.
- Very high system retention rate. Customers who buy Sectra stay with Sectra.
- Experience with a wide range of complex, large-scale solution deployments for regional enterprise healthcare providers, community hospitals, diagnostic imaging centers, and teleradiology providers.
- Independent RIS/PACS provider with a singular focus on applying all resources to the research, development and service of radiology IT products.
- Strong, stable, public company founded in Sweden in 1978. Sectra has a long history of positive financial and product performance and leading market share.

### Key U.S. clients include:

Advanced Medical Imaging, WA  
Elizabeth Wende Breast Care, NY  
Gulfport Memorial Hospital, MS  
Harrison Hospital, WA  
John Muir Medical Center, CA  
NYC Health and Hospitals Corp., NY  
Ohio Imaging, OH  
ProMedica Health System, OH  
Shields Health Care Group, MA  
Solis Women's Health, TX  
University Hospitals, OH  
University of Arkansas, AR  
University of California, San Francisco, CA  
Willis Knighton Health System, LA

## Product

- Innovation vs. Acquisition – Sectra’s strategy is to drive product innovation internally instead of buying companies for their technology. This ensures continuity between products and limits disruption to customers and staff. Sectra collaborates with leading radiology research institutions in the development of its products. Sectra IDS7 PACS is on its 12th release, and this longevity has resulted in robust workstation features and reliable workflow.
- Specialized solutions for radiology, orthopedics, and mammography that support North American workflow, standards, regulatory and interoperability requirements.
- Unique solutions to radiology-specific problems, for example, Sectra’s RapidConnect™ technology quickly retrieves and displays image data of extreme size.
- Flexible system architecture that easily integrates with your existing software and hardware environment.
- Long-standing support of DICOM, HL-7, and IHE standards. Sectra participates on each standards committee and develops its products with future requirements in mind.
- Meets and/or exceeds the ACR Standards for PACS, Teleradiology and as well as the Mammography Quality Standards Act (MQSA).
- Full support of third-party applications such as voice recognition, and advanced visualization tools embedded within the RIS/PACS.

## Service

- Extensive integration and data migration experience with HIS, RIS, PACS, EHR/EMR as well as centralized archives.
- Customized solutions to meet customer needs, for example, Sectra can deploy its systems as turnkey, software only, or a mix.
- Proven system implementation methodology delivered by experienced industry professionals who ensure workflow is improved and customers are satisfied before leaving the site.
- Flexibility with purchasing models such as: capital purchase, lease, and fee per study.
- Fully staffed team of product specialists that can provide 24/7/365 client support via phone, online, and on-site services. Sectra offers tiered service packages to accommodate each customer.

### About Sectra

Sectra provides industry leading RIS/PACS, mammography and orthopaedic solutions. We have been in the business for over twenty years and have more than 1,100 installations worldwide. Thanks to close cooperation with our customers and top research centers, we maintain our position at the forefront of medical IT development. Sectra's clinical and workflow solutions drive business efficiencies and deliver tangible gains in productivity – today and well into the future.

### Key links for more information:

- [RIS client webinar – Shields Health Care Group](#)
- [RIS white paper – The vital importance of a RIS](#)
- [Breast PACS client video – Elizabeth Wende Breast Care](#)
- [Breast PACS case study – Solis Women's Health](#)
- [PACS case study – Memorial Hospital](#)
- [PACS case study – Union General Hospital](#)
- [Sectra RIS/PACS video – Productivity without limits](#)

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